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To All Firetrol Customers and Agents, Worldwide:

In order to meet the new requirements of Underwriters Laboratories (UL) and the Factory Mutual Research Corporation (FM) Firetrol must make some changes to our line of Electric Motor Driven Fire Pump Controllers and Automatic Power Transfer Switches and our Diesel Engine Driven Fire Pump Controllers. These changes require fire pump controller manufactures to add hardware features to our products at a real and significant cost to Firetrol. These changes require an upward price adjustment. In the past price adjustments have typically been managed by manipulating a multiplier. However, this increase covers so many changes that our list prices must be adjusted. Your current multipliers will remain in effect.

These price adjustments are required on ALL fire pump controllers shipped AFTER July 1<sup>st</sup>, 2010. We are currently reviewing our backlog of orders to determine if there are any orders with a request or schedule date beyond July 1<sup>st</sup>, 2010. Customers with orders scheduled or requested after July 1<sup>st</sup>, 2010 will be contacted by a Firetrol sales manager no later than May 4<sup>th</sup>, 2010. There will be two options to consider; keep the schedule date as it is and adjust the price, or pull the order into June 30<sup>th</sup> or before.

The price adjustments required by these code changes are:

Change One: **Test Drain Solenoid Valve**. This is a two-way ½ Inch valve. For many years the diesel engine fire pump controllers have been equipped with a three-way ¼ inch valve. Therefore there will also be a small adjustment to the diesel controllers to compensate for the more expensive valve.

Electric Fire Pump Controllers: FTA1000 – FTA1930, plus FTA3100 Series VFD  
Additional List Price: \$840.00

High Voltage Fire Pump Controllers: FTA2000 Series  
Additional List Price: \$840.00

Diesel Engine Fire Pump Controllers: FTA1100 Series  
Additional List Price: \$150.00



Change Two: **Automatic Power Transfer Switches**

Due to the ever increasing size of generators that power entire buildings or facilities, the fault currents can now rival those of the power utilities. Therefore UL and FM are concerned about the short circuit interrupting capacity of the disconnect in the transfer switch compartment. These agencies now require the same isolating switch and circuit breaker in the transfer switch compartment that is also required in the fire pump controller compartment.

The FTA900 product line will become obsolete and no longer available for shipment after July 1<sup>st</sup>, 2010. Our FTA950 product line will now become the only option for an integrally mounted automatic power transfer switch with a fire pump controller.

Change Three: **Spare Fuses for High Voltage Fire Pump Controllers**

The agencies now require that every FTA2000 must have one spare set of fuses shipped with each controller. These fuses can be found in the fuse compartment on the back of the FTA2000.

Additional List Price: \$3,000.00

Firetrol would also like to announce these additional changes.

**Alarm Panels:**

Effective July 1<sup>st</sup>, 2010 Firetrol is cease manufacturing the FTA200, B, D, E, and G alarm panels. Because there is a large population of the D and E panels installed for low suction alarm and shutdown, we will continue making them for replacement purposes only. For any new installations the Firetrol Mark II XG can be installed with software features to meet this requirement.

**Low Fuel Level Switch:**

Effective July 1<sup>st</sup>, 2010, the FTA1100-K1 list price will be \$240.00 in lieu of \$180.00. The high/low FTA1100-K1-X switch will be \$600.00 List, and the FTA1100-K2 low fuel level switch will be \$600.00 List.

**Mounting Legs:**

Effective July 1<sup>st</sup>, 2010, the list price for the FTA-N31 mounting leg will be \$190 List per pair. The price for the FTAN31S (Stainless Steel) will be \$225 List per pair. This only applies to controllers that do not include legs as standard. Consult your Firetrol catalog or Regional Sales Manager for details.

Please let me know if you have any questions.

Thank you.

Very truly yours,



Matt Rodgers  
Vice President, Firetrol Products  
An ASCO Power Technologies Brand